

Jorge E. Rivera

Professor of Strategic Management and Public Policy
Tucker Endowed Fellow. 2015, 2016.
The George Washington University, School of Business,
Department of Strategic Management and Public Policy
Funger Hall 615, 2201 G Street, NW Washington, DC 20052
(202) 994-0163; jrivera@gwu.edu; website: <http://home.gwu.edu/~jrivera>

EDUCATION:

Joint Ph.D. in Environmental Policy and Business Strategy, December 2000
Duke University, North Carolina.

- *Dissertation*: Does it pay to be green in the developing world?
Summary manuscript: Best Paper Award 2001, Academy of Management's Organizations and The Natural Environment Division.
- University's (Griffith) Service Award for "outstanding achievement and service in collegiate activities," 2001.

Master of Natural Resources Management, 1994
Harvard Affiliated Central American Institute of Business Administration (INCAE), Costa Rica.
Concentration: Business Administration. Graduated third in my class. Co-editor of Student's Newspaper.

Bachelor of Science, Chemistry, 1992
San Carlos University, Guatemala (Guatemala's National University)
- Graduated with the highest grade point average in my class.
- School of Chemistry's Best Thesis Award, 1992.

ACADEMIC AND PROFESSIONAL EXPERIENCE:

- Professor of Strategic Management and Public Policy, 2014-
(Associate 2008-14; Assistant Professor, 2004-08).
 - Tucker Endowed Fellow. 2015, 2016.
 - Sustainability Program Director, Institute for Corporate Responsibility, 2012-
- The George Washington University, School of Business, Dept. of Strategic Management & Public Policy

Previous Positions:

- Assistant Professor, George Mason University, Departments of Public Affairs and Environmental Science and Policy, 2002-2004.
- Assistant Professor, School of Public Affairs, University of Colorado, 2001-2002.
- Visiting Lecturer, Duke University, 2000-2001
- Researcher, INCAE Business School, Costa Rica, 1994-1996.

PUBLICATIONS:

Books:

1. Rivera, J. (2010). Business and Public Policy: Responses to Environmental and Social Protection Processes. Cambridge, UK: *Cambridge University Press*.
1.1 Revised paperback edition, published in July 2012.
 - Outstanding Book Award, Academy of Management's Organizations and the Natural Environment Division, 2011.
 - Reviewed in the following leading academic journals:
 - *Administrative Science Quarterly*, 2011, Vol. 56 (3): 474-76.
 - *Policy Sciences*, 2012, Vol. 45:193-197.

- *Business Ethics Quarterly*, 2012, Vol. 22(4):771-75.

2. deLeon, P., and Rivera, J. (Eds.) (2009). Voluntary Environmental Programs: A Policy Perspective. Maryland: Rowman & Littlefield for the Policy Studies Organization.

Refereed articles:

1. Clement, V., and Rivera, J. (Forthcoming). From Adaptation to Transformation: An Extended Research Agenda for Organizational Resilience to Adversity in the Natural Environment. *Organization & Environment*.
2. Rivera, J., Naranjo, M., Robalino, J., Alpizar, F., and Blackman, A. (Forthcoming). Local community characteristics and cooperation for shared green reputation. *Policy Studies Journal*.
3. Tashman, P., and Rivera, J. (2016). Ecological uncertainty, adaptation, and mitigation in the U.S. ski resort industry: Managing resource dependence and institutional pressures. *Strategic Management Journal*. Vol. 37: 1507–1525.
4. Blackman, A., Naranjo, M., Robalino, J., Alpizar, F., and Rivera, J. (2014). Does Tourism Eco-Certification Pay? Costa Rica's Blue Flag Program. *World Development*. Vol. 58: 41–52.
5. Rivera, J., and Oh, C. (2013). Environmental regulations and MNC foreign market entry. *Policy Studies Journal*. Vol. 41(2):243-72.
6. Shah, K., and Rivera, J. (2013). Industry associations and corporate environmentalism in emerging economies: Evidence from the oil, gas, and chemical sectors of Trinidad and Tobago. *Policy Sciences* Vol. 46: 39-62.
7. Blackman, A. and Rivera, J. (2011). Producer-level Benefits of Sustainability Certification. *Conservation Biology*, Vol. 25(6):1176–1185
 - According to the 2012 Science Citation Index, *Conservation Biology's* impact factor is 4.36 ranking number 13 out of 193 environmental science academic journals; 5/37 (Biodiversity Conservation); 23/134 (Ecology).
8. Tashman, P., and Rivera, J. (2010). Are Members of Business for Social Responsibility More Responsible? *Policy Studies Journal*, Vol. 38(3): 487-514.
 - Best paper award nominee, Social Issues in Management Division, Academy of Management Conference, 2008.
 - In June-July 2010, this paper was also listed on the Social Science Research Network's Top Ten Download List for papers on Organizations & Markets eJournal.
9. Oetzel, J., Westermann-Behaylo, M., Koerber, C., Fort, T, and Rivera, J. (2010). Peace through commerce: Sketching the Terrain. *Journal of Business Ethics*, Vol. 89 (supplement 4): 351-373.
10. Husted, B., Allen, D. and Rivera, J. (2010). Governance choice for strategic corporate social responsibility: Evidence from Central America. *Business and Society*, 49: 201-215.
11. Rivera, J., Oetzel, J., de Leon, P., and Starik, M. (2009). Business Responses to Environmental and Social Protection Policies: Towards a Framework for Analysis. *Policy Sciences*, 42:3–32.
12. Rivera, J. and deLeon, P. (2008). Voluntary Environmental Programs: Are carrots without sticks enough? *Policy Studies Journal*: Vol. 36(1): 61-63.
13. deLeon, P. and Rivera, J. (2007). Voluntary Environmental Programs: A Symposium. *Policy Studies Journal*: Vol. 35(4): 685-688.
14. Shah, K., and Rivera, J. (2007). Export processing zones and corporate environmental performance in emerging economies: The case of the oil, gas, and chemical sectors of Trinidad and Tobago. *Policy Sciences*: 40(4):265-285.
15. Steelman, T., and Rivera, J. (2006). Voluntary environmental programs in the United States: Whose interests are served? *Organization & Environment*, 2006, Vol. 19, No 4:505-526.
16. Rivera, J., de Leon, P. and Koerber, C. (2006). Is greener whiter yet? The Sustainable Slopes Program after five years. *Policy Studies Journal*, Vol. 34, No.2:195-224
 - Third most cited paper of the articles published in the Policy Studies Journal 2004-12.
 - This article has been mentioned in news stories published by the Denver Post.

17. Rivera, J., and de Leon, P. (2005). Chief Executive Officers and voluntary environmental performance: Costa Rica's Certification for Sustainable Tourism. *Policy Sciences*, 38(2-3):107-127.
18. United Nations. (2005). Millennium Ecosystem Assessment: Business Synthesis Report. New York: United Nations. (One of 16 co-authors).
 - The Millennium Ecosystem Assessment has been mentioned in stories by newspapers around the world including the New York Times, the Financial Times, the Washington Post, the Times in India, the People's Daily in China, the New Times in Malaysia, Pravda in Russia, the Guardian in the U.K., the Globe and Mail in Canada, the Taipei Times, BBC News, and CNN International.
19. Rivera, J., and Delmas, M. (2004). Business and Environmental Policy: An Introduction. *Human Ecology Review*, Vol. 11, No. 3, winter 2004, 230-234.
20. Rivera, J., and de Leon, P. (2004). Is greener whiter? The Sustainable Slopes Program and the voluntary environmental performance of western ski areas. *Policy Studies Journal*, Vol.32, (3), 417-437.
 - According to the Social Science Citation Index, this is the most cited paper of the articles published in the Policy Studies Journal between 2004-13.
 - This article has been mentioned in news stories published by the New York Times, MIT Technology Review, the Los Angeles Times, the Denver Post, the Seattle Post, Associated Press, MSNBC, and CBS News among others.
 - In 2007, this article was selected by the U.S. Environmental Protection Agency, among over 200 publications, as one of "ten illustrative examples" of research available on the compliance and environmental behavior literature between 1999-2007.
 - In January 2007, this article was listed on the Social Science Research Network's Top Ten download list for the "Public/Private Partnerships (Topic)"
21. Rivera, J. (2004). Institutional pressures and voluntary environmental behavior in developing countries: Evidence from Costa Rica. *Society and Natural Resources*, Vol. 17:779-797.
 - According to the Social Science Citation Index, this is the 8th most cited paper of the articles published in *Society and Natural Resources* between 2004-13.
 - In June and December 2009, this article was listed on the Social Science Research Network Top Ten download list for "The Environment (Topic)."
22. Rivera, J. (2002). Assessing a voluntary environmental initiative in the developing world: The Costa Rican Certification for Sustainable Tourism. *Policy Sciences*, Vol. 35: 333-360.
 - Policy Sciences Society's McDougal Prize for best policy sciences published paper, 2003.
 - According to the Social Science Citation Index, this is the third most cited paper of the articles published in *Policy Sciences* between 2002-13.
23. Ickis J., and Rivera J. (1997) Cerro Cahu: A case study of the relationship between tourism, environmental protection, and competitiveness. *Journal of Business Research*, Vol. 38, No.1; 47-56.

Refereed journal special issues edited:

1. Rivera, J. and de Leon, P. (Eds.) (2008). Symposium on voluntary environmental programs: Are carrots without sticks enough? *Policy Studies Journal*, Vol. 36(1): 61-166.
2. deLeon, P., and Rivera, J. (Eds.) (2007). Voluntary environmental programs: A symposium. *Policy Studies Journal*, Vol. 35(4): 685-792.
3. Rivera, J., and Delmas, M. (Eds.) (2004). Special Issue on Business and Environmental Policy. *Human Ecology Review*, Vol. 11, No. 3, winter 2004, 235-291.

Book chapters/sections, and reports:

1. Brewer, G., Rivera, J., et al. (2016). Gold and green together: The search for business and environment partnerships. Los Angeles, CA: Pacific Basin Research Center and Roberts Environmental Center, Claremont McKenna College.
2. Tashman, P., Winn, M., and Rivera, J. (2015). Corporate climate change adaptation: An emerging nonmarket strategy in an uncertain world. Book Chapter in . Lawton. T. and Rajwani, T. Non-market Strategy Handbook. Oxford, UK: Routledge.

3. King, A., Prado, A., and Rivera, J. (2011). Industry Self-regulation and Environmental Protection. In A. J. Hoffman & T. Bansal (Eds.). *Oxford Handbook of Business and the Environment*. Oxford, UK.
4. Blackman, A., and Rivera, J. (2010). Environmental certification and the Global Environment Facility. Washington, DC: United Nations' Global Environmental Facility.
5. United Nations. (2006). Choosing environmental policy responses. In the *Millennium Ecosystem Assessment's Policy Responses Global Assessment Report*. New York: United Nations. (One of 7 co-authors).
6. Jones, et al. (2000). Strategic Issues in the Design of a Green Certification Program for Tourism. In *Environment for Growth and Competitiveness in Central America*. Cambridge, MA: Harvard University Press.
7. Rivera, J. (1998). Foreign investment and the environment: The tourism industry in Costa Rica. In: Gentry, B. Ed. *Private Capital Flows and the Environment: Lessons from Latin America*. Yale University. Northampton, MA: Edward Elgar.
8. Rivera, J. (1998). The Costa Rican banana industry: Competitiveness and environmental performance. In: Gentry, B. Ed. *Private Capital Flows and the Environment: Lessons from Latin America*. Yale University. Northampton, MA: Edward Elgar.

Book reviews:

1. Rivera, J. and Turcotte, M. (2005). Community-Driven Regulation: Balancing Development and the Environment in Vietnam, by Dara O'Rourke, London: MIT Press, 2003, 299 pages. *Policy Sciences*, Vol. 37, No. 3-4: 377 – 381.

Refereed conference proceedings

1. Rivera, J. Bowen, F., Delmas, M., Forbes, L., Jermier, J., and Toffel, M. (2014). After Greenwashing: New Directions on the Symbol and Substance of Environmental Responsiveness. *Academy of Management Proceedings*, 1: 11858.
2. Tashman, P., and Rivera, J. (2008). Are Members of Business for Social Responsibility More Responsible? Anaheim, CA: *Academy of Management Best Paper Proceedings*.
3. Husted, B., Allen, D., and Rivera, J. (2005). Making, buying, or collaborating for corporate social responsibility: Evidence from Central America and Mexico. *Proceedings of International Association of Business and Society's Annual Meeting*.
4. Rivera, J. (2001). Does it pay to be green in the developing world? Participation in voluntary environmental programs and its impact on firm competitive advantage. Washington DC: *Academy of Management Best Paper Proceedings*.
- 2001 Best Paper Award for the Organizations and the Natural Environment Division

RESEARCH WORK IN PROGRESS:

1. Clement, V., J. Rivera, and P. Tashman. Climate adversity and corporate adaptation's limits and environmental impact.
 - Presented at the 2015 Academy of Management Conference.
2. Oh, C., Pek, S., and Rivera, J. Industrial Disasters, Technological Capabilities and U.S. MNCs' Foreign Investments.
 - First round of R&R.
 - Presented at the 2015 Academy of Management Conference.
3. Leyva, D., Aragón-Correa, J., Rivera, J. The influence of Domestic Policy-Network Style on Patented Environmental Innovations : A Neo-Institutional Perspective.
4. Roeschmann, J. and Rivera, J. Facility and Community level Environmental Certification: Price Premium Substitutes or Complements?
5. Deboer, J., Panwar, J. and Rivera, J. Does Being Close to Green Make a Firm Green? An Empirical Exploration of Place-Based Effects on Voluntary Environmental Engagement

6. Kanashiro, P., and J. Rivera. Do Chief Sustainability Officers make companies greener? The moderating role of regulatory pressures.

HONORS AND AWARDS:

1. Tucker Endowed Fellow, GWU School of Business. 2015, 2016.
2. Doctoral Student Association's Faculty Member of the Year Award (Peter Vail Award for significant contribution to students), GWU School of Business. 2010 Winner. Nominee in 2015, 2014, 2013, and 2008.
3. Top three finalists for the McGraw Endowed Chair Professorship at the University of Michigan's Ross School of Business and the School of Natural Resources, 2014.
4. Distinguished Service Award 2012, Organizations and the Natural Environment Division of the Academy of Management.
5. Invited to become Editor-in-Chief of the journal Policy Sciences, 2012 (declined).
6. Policy Research Scholar 2012-13, GWU Institute of Public Policy.
7. Outstanding Book Award 2011, Academy of Management's Organizations and the Natural Environment Division (Received for my book: Business and Public Policy, Cambridge U. Press, 2010).
8. Emerald Best International Symposium Award, *Academy of Management Conference*, San Antonio, August 2011. (One of eight symposium presenters).
 - This prize is given to the Academy of Management Conference symposium that best meets the objective of internationalizing the Academy of Management.
9. Distinguished Service Award 2010, Academy of Management's ONE Division.
10. Student Choice Nominee, 2008 Service Excellence Celebration Committee, The George Washington University.
11. Alfred & Lynn Manos Page Prize for Sustainability Issues in Business Curricula, 2008 Finalist & and Honorable Mention, University of South Carolina's Moore School of Business.
12. Best paper award nominee, Social Issues in Management Division, Academy of Management Conference, 2008.
13. Dean's Research Scholar 2008-2010. School of Business, The George Washington University.
14. Strategic Management and Public Policy Department's nominee for the GWU School of Business' Teaching Excellence Award, 2006 and 2007.
15. In 2007, my paper (Rivera & de Leon, 2004) examining the voluntary environmental behavior of the US ski industry was selected by the U.S. Environmental Protection Agency among over 200 publications as one of "ten illustrative examples" of research available on the compliance and environmental behavior literature between 1999-2007. See US EPA Report at: <http://www.epa.gov/compliance/resources/reports/compliance/research/index.html>
16. Zayed International Environmental Prize, given to the authors of Millennium Ecosystem Assessment "for scientific and technological achievements in Environment and Environmental Action." 2006
17. Policy Sciences Society's McDougal Prize for Best Published Paper, 2003.
18. Appointed as a Lead Author to the Policy Response Options Group of the United Nations' Millennium Ecosystem Assessment, January 2003 to 2006.
19. Duke University (Griffith) Service Award for "outstanding achievement and service in collegiate activities," 2001.
20. Academy of Management's 2001 Best Paper award for the Organizations and the Natural Environment Division
21. Finalist for the Academy of Management's 2001 William H. Newman Award for Outstanding Papers Based on a Dissertation.
22. San Carlos University (Guatemala's National University): Graduated with highest grades in my class, School of Chemistry's Best Thesis Award, 1992.

PRESENTATIONS:

Academic conferences:

1. Roeschmann, J. and Rivera, J. Facility and Community level Environmental Certification: Price Premium Substitutes or Complements? *Association of Public Policy Analysis and Management Annual Conference*. Miami, November 2015.
2. Clement, V., J. Rivera, and P. Tashman. Climate adversity and corporate adaptation's limits and environmental impact. *Academy of Management Conference*, Vancouver, 2015.
3. Oh, C., Pek, S., and Rivera, J. Industrial Disasters, Technological Capabilities and U.S. MNCs' Foreign Investments. *Academy of Management Conference*, Vancouver, 2015.
4. Delmas, M., Doh, J., Dowell, G., Rivera, J., and Toffel, M. The future of sustainability management. Organizations and the Natural Environment Division Plenary, *Academy of Management Conference*, Philadelphia 2014.
5. Clement, V., J. Rivera, and P. Tashman. Climate adversity and corporate adaptation & diversification in the US ski industry: A resilience perspective. *Academy of Management Conference*, Philadelphia 2014.
6. Tashman, P., and Rivera, J. Climate change adaptation and environmental performance. *Policy Sciences Society's Annual Institute*, Philadelphia, October 2013.
7. Fernandez, W. and Rivera, J. 2013. Legal Origins, Democracy, and Environmental Technology Innovation: A Cross-Country Examination. *Academy of International Business Conference*, Istanbul, 2013.
8. Rivera, J. 2012. Drivers and Effects of Green Technology Innovation. Organizer and presenter. *Academy of Management Conference*, Boston, August 2012.
9. Boland, B., and Rivera, J. 2012. Not Only Laggards: Small Firms as a Vanguard for Ecological Sustainability Innovation. *Academy of Management Conference*, Boston, August 2012.
10. Blackman, A., Naranjo, M., Robalino, J., Alpizar, F., and Rivera, J. Green certified communities and business investment: The case of the Blue Flag Program in Costa Rica. *Voluntary Pollution Control Workshop*, Ohio State University, Summer 2012.
11. Rivera, J. and Hoon Oh, C. (2011). Environmental Regulations and MNC Foreign Market Entry. *Strategic Management Society, Annual Conference*, Miami, November 2011.
12. Rivera, J. et.al. (2011). Green certified communities and business investment: Costa Rica's Blue Flag Program. *Academy of Management Conference*, San Antonio, August 2011.
- Part of an All-Academy Symposium that received the 2011 "Emerald Best International Symposium Award."
13. Rivera, J. and Blackman, A. (2010). The Evidence Base for Environmental and Socioeconomic Impacts of "Sustainable" Certification. *Academy of Management Conference*, Montreal, August 2010.
14. Tashman, P. and Rivera, J. (2010). Assessment of Business for Social Responsibility. *Alliance for Research on Corporate Sustainability Annual Conference*, Harvard University, May 2010.
15. Naranjo, M., Rivera, J. Robalino, J., Blackman, A., and Alpizar, F. (2010). Green certified communities in developing countries: Participation in the Blue Flag Program in Costa Rica. *Environment for Development Program Research Meeting*, Nairobi, Kenya, Spring 2010.
16. Tashman, P. and Rivera, J. (2009). Are Members of Business for Social Responsibility More Responsible? *Association of Public Policy Analysis and Management Annual Conference*. Washington DC, November 2009.
17. Rivera, J., and Shah, K. (2009). Industry associations and corporate environmentalism in Trinidad and Tobago. *Academy of Management Conference*, Chicago, August 2009.
18. Rivera, J. and Shah, K. (2009). The US Chamber of Commerce and corporate environmentalism in emerging economies: Evidence from the oil, gas, and chemical sectors of Trinidad and Tobago. *Policy Sciences Society Annual Meeting*. Boulder, October 2009.
19. Rivera, J. and Tashman, P. (2008). Business Associations and Corporate Social Performance: the Case of BSR. *Policy Sciences Society Annual Meeting*. Boulder, CO. October, 2008.
20. Rivera, J. et al. (2008). Business responses to the protective policy process. *Academy of Management Conference*, Anaheim, CA. August, 2008.

21. Rivera, J. (2007). Country context and business responses to environmental policy processes. *Policy Sciences Society Annual Meeting*. Claremont, CA, October, 2007.
22. Shah, K., and Rivera, J. (2007). Export processing zones and corporate environmental performance in emerging economies. *Academy of Management Conference*, Philadelphia, August 2007.
23. Rivera, J., et al. (2007). Business and Public Policy. *Academy of Management Conference*, Philadelphia, August 2007.
24. Rivera., et al. (2007). Corporate political activity and the policy process. *Conference of International Association for Business and Society*, 2007.
25. Rivera, J., Oetzel, J., de Leon, P, and Starik, M. (2006). Business and the protective policy process in emerging markets. *Academy of International Business Conference*, Beijing, China, June 2006.
26. Rivera, J., Oetzel, J., de Leon, P, and Starik, M. (2006). The policy process and business political environmental management strategies in developing nations. *Academy of Management Conference*, Atlanta, August 2006.
27. Rivera, J., Oetzel, J., de Leon, P, and Starik, M. (2006). Business and environmental policy: the moderating effect of country context. *Conference of the Association of Public Policy Analysis and Management*. Madison, WI. November 2006.
28. Steelman, T., and Rivera, J. (2005). Do voluntary environmental programs promote the public interest? A policy sciences approach. *Policy Sciences Society Annual Meeting*, New Haven, November, 2005.
29. Rivera, J., deLeon, P., and Koerber, C. (2005). Pooled time-series assessment of the voluntary environmental performance of the U.S. Ski Industry. *The Association for Public Policy Analysis and Management*, Washington DC, 2005.
30. Rivera, J, de Leon, P, and Koerber, C. (2005). Is greener whiter yet? The Sustainable Slopes Program after five years. *Academy of Management Conference*, Honolulu, August 2005.
31. Rivera, J., de Leon, P, and Starik, M. (2005). The policy process and corporate political environmental behavior. *Academy of International Business, 2005 Conference*, Quebec City.
32. Husted, B., Allen, D. and Rivera, J (2005). Making, buying, or collaborating for corporate social responsibility: Evidence from Central America and Mexico. *International Association for Business and Society, 2005 Conference*, Santa Rosa, California.
33. Rivera, J. (2004). Environmental protection in the U.S. western ski industry. *Policy Sciences Society Annual Meeting*, New Haven, November, 2004.
34. Rivera, J. (2004). Is greener whiter? The Sustainable Slopes Program and the voluntary environmental performance of western ski areas. *Academy of Management Conference*, New Orleans, August 2004.
35. Rivera, J. and deLeon, P. (2003). Voluntary environmental performance of western ski areas: Are participants of the Sustainable Slopes Program greener? *The Association for Public Policy Analysis and Management*, Washington DC, November 6-8, 2003
36. Rivera, J. and Oetzel, J. (2003). Institutional pressures and voluntary beyond compliance environmental behavior in developing countries: Evidence from Costa Rica. *Academy of Management Conference*, Seattle, August 2003.
37. Rivera, J. and Oetzel, J. (2002). Foreign investors and environmental performance in emerging markets. *Association of Public Policy Analysis and Management Conference*, Dallas, 2002.
38. Rivera, J., et al. (2002). Networks between businesses and regulators: A win-win approach to environmental protection? All-Academy Symposium organized for the *Academy of Management Conference*, Denver, 2002.
39. Rivera, J., and P. deLeon. (2002). Assessing public-private voluntary environmental initiatives: The Sustainable Slopes Program for ski resorts. *Academy of Management Conference*, Denver, 2002.
40. Rivera, J. (2001). Does it pay to be green in the developing world? *Academy of Management Conference*, Washington, D.C., 2001.
41. Rivera, J. (2000). A Cognitive view of environmental policy and management. *Academy of Management Conference*, Toronto, August 2000.
42. Rivera, J. (1999). A punctuated equilibrium view of competitive green businesses in emerging markets. Presented at the *Greening of Industry Network Annual Conference*, Chapel Hill, NC, November 1999.

43. Rivera J. (1999). Environmental responsibility and business performance: The moderating role of top management's cognitive base and values. Presentation at the *Annual Conference of the Business Association for Latin American Studies*, New Orleans, April 1999.

Selected invited presentations:

1. Ski industry and climate change. Wirth Chair Sustainability Series, The Alliance for Sustainable Colorado. Denver, May 2016.
2. Climate change, regulatory pressures & ski industry adaptation. University of Colorado's School of Public Affairs. March, 2016.
3. Business and environmentalists partnerships. Claremont McKenna College, February 2016.
4. Business and Sustainability: Markets, Policy and Country Context. University of Michigan, Erb Institute Colloquium, October 2014.
5. Green markets in developing countries and certification programs. INCAE Business School, Costa Rica, July 2014.
6. Industry Led Certifications and Collaborations for Environmental Performance. Network for Business Sustainability, Ottawa, Canada, Feb. 2014.
7. Research on corporate environmental protection and public policy. Wharton School of Business, University of Pennsylvania, March 2012.
8. Corporate environmental management in developing countries. L&T, Mumbai, India. January 2012.
9. Benefits of green certification. *World Wildlife Fund (WWF)* Conservation Science Program, Washington DC, October 2011.
10. Impacts of "sustainability" certification: Evidence from agriculture/tourism. York University, Schulich School of Business, Toronto, Canada. Oct. 2010
11. Sustainability Management & Policy. Green Government Conference. U.S. Council for Environmental Quality, Washington DC. October 2010.
12. Sustainability in developing countries: Opportunities and challenges for business. Taiwan National Policy Foundation's Senior Civil Service Seminar. Washington DC, 2010.
13. Building sustainable organizations, institutions and societies. Bentley University's Global Business Ethics Symposium. Boston, May 2010.
14. Voluntary environmental programs: Are carrots without sticks enough? Tropical Agricultural Research and Higher Education Center (CATIE for its initials in Spanish), Costa Rica, May 2008.
15. Country context and business responses to environmental policy processes. CATIE, Costa Rica, May 2008.
16. Green certification programs: an overview. National Science Council, Guatemala. June 2006.
17. Opportunities for business and environmental protection in developing countries. Del Valle University, Guatemala. June 2006.
18. Voluntary environmental certification: The case of Costa Rica. Vrije University, Department of Public Administration and Organization Studies, Amsterdam the Netherlands. January, 2005
19. Environmental protection in the US western ski industry. US EPA National Center for Environmental Economics Seminar Series. May 2004.
20. Corporate Environmental Behavior and the Effectiveness of Government Interventions Workshop, US EPA's National Center for Environmental Economics, 2004.
21. Corporate environmental management and the tourism industry in Costa Rica. Environmental and Social Sustainability Initiative. The George Washington University. February, 2004.

OTHER PUBLICATIONS:

Case studies published in Spanish:

1. Rivera, J. (1996). Public-private partnership for the Environment: The tourism industry in Costa Rica. INCAE, Costa Rica.
2. Rivera, J. (1996). The Banana Industry and the environment: The case of Costa Rica. INCAE, Costa Rica.

3. Rivera, J. (1996). Sustainable Development Indicators for the tourism industry. Costa Rican Institute of Tourism. San Jose, Costa Rica.
4. Rivera, J. (1996). Soil Conservation Technology: Linking Productivity and Conservation Policy. Institute for Agriculture Cooperation (IICA). San José, Costa Rica.
5. Rivera, J. (1995). INCSA and the Environment (Corporate Environmental Management). Case study in Costa Rica. INCAE.
6. Rivera, J. (1995). Guaymango (Soil conservation policy). International Maize and Wheat Improvement Center (CIMMYT). México, D.F.
7. Rivera, J. and Rumazo J. (1995). Policies Against Air Contamination in Quito, Ecuador. Case Study in Ecuador. INCAE, Costa Rica.
8. Rivera, J. and Rumazo J. (1995). Parque Metropolitano Bellavista: Parks, Tourism and Conservation Policy. Case study in Ecuador. INCAE, Costa Rica.
9. Rivera, J. and Quijandria G. (1995). Centromin Peru (Privatization and Environmental protection). Case Study in Peru. INCAE, Costa Rica.

RESEARCH GRANTS/FELLOWSHIP:

1. GWU Center for International Business Research, Summer Research Grant, 2014.
2. GWU Institute of Public Policy, Policy Scholar Fellowship, 2012-13.
3. GWU School of Business, Summer Research Fellowship, 2011 and 2012.
4. United Nations' Environment Program, Global Environment Facility (with A. Blackman), 2010.
5. GWU Center for International Business Research Fellowships, 2006, 2007, and 2010
6. Research Fellow, Environment for Development Center, CATIE, Costa Rica. 2009.
7. George Mason University's Summer Research Grant, 2003.
8. University of Colorado's Junior Faculty Development Grant, 2002.
9. University of Colorado's Wirth Environmental Research Seed Grant, 2002.
10. MacArthur Foundation-INCAE Dissertation Field Research Fellowship, 1999-2000.
11. Tinker Foundation International Research Fellowship, 1997, 98 and 99.
12. Ford-MacArthur Foundation Social Science Studies Award, 1996.
13. Duke University's Latin American Studies Fellowship for Doctoral Studies, 1996-1999.
14. INCAE Business School, Costa Rica: Honors Scholarship for Master's Studies, 1992-94.

GRADUATE STUDENT ADVISING

1. Viviane Clement, doctoral studies, main advisor, 2012-.
2. Juan Roeschmann, doctoral studies, main advisor, 2009-14.
 - Research Director, Ministry of Finance, Chile.
3. Patricia Kanashiro, doctoral studies, main advisor, 2010-2013.
 - Tenure-track Assistant Professor, School of Business, Loyola University, Baltimore.
4. Peter Tashman, doctoral studies, main advisor, 2007-2011.
 - Tenure-track Assistant Professor, School of Business, Portland State University
5. Kristin Lamoureux, dissertation committee member, 2008-2010.
 - Associate Dean and Professor, NYU Tisch Center for Hospitality and Tourism
 - Lin Haying, dissertation committee member at George Mason University, 2008-2010.
 - Tenure-track Assistant Professor at the University of Waterloo in Canada.
6. Michelle Westermann-Behaylo, dissertation committee member.
 - Tenure-track Assistant Professor at American University in Washington DC.
7. Kalim Shah, dissertation chair, 2004-2007.
 - Mr. Shah was a Fulbright Scholar and a doctoral student at George Mason University.
 - Appointed Professor at the Environmental Science and Policy Program, University of Trinidad and Tobago. 2008.
8. Seong-gin Moon, member of dissertation committee at the University of Colorado, 2003-2005.
 - Tenure-track Assistant Professor at Grand Valley State University, Michigan.

PROFESSIONAL SERVICE ACTIVITIES:

Refereed journals:

1. *Policy Sciences*, Associate Editor (2009-14) (Editorial Board Member 2006-2008)
2. *Policy Studies Journal*, Editorial Board Member (2009-)
3. *Business & Society*, Associate Editor (2008-12) (Editorial Board Member 2012-)
4. *Organization & Environment*, Editorial Board Member (2006-)

Academic book presses:

1. *Cambridge University Press*, Founding Series Co-Editor (with Prof. J. Alberto Aragon) (2012-), Organizations and Natural Environment Book Series.
2. *Edward Elgar Publishing*, Founding Book Series Co-Editor (with Prof. J. Alberto Aragon) (2012-14). Business and Sustainability Book Series.

University and school service:

1. MBA Advisory Committee member, School of Business (2012-).
2. GW Executive Director of Sustainability Search Committee (2013-).
3. Member of the School of Business's Doctoral Program Committee (2006-2012).
4. Advisory Board Member, School of Business' Center for Latin American Studies (2004-).
5. School of Business' Representative to GW's Honors Program. Fall 2007-10.

Other service:

1. Division Chair, Academy of Management's Organizations and the Natural Environment Division, 2011-12.
2. Advisory Board Member, Latin American Environmental Economics Program (2009-14)
3. Program Chair, Academy of Management's Organizations and the Natural Environment Division, 2009-10.
4. Professional Development Workshop Chair, Academy of Management's Organizations and the Natural Environment Division, 2008-2009.
5. Secretary of the Policy Sciences Society's Executive Council. 2006-2007.
6. Executive Council Member of the Policy Sciences Society, October 2006-08.
7. Program Team Officer of the Organizations and the Natural Environment Group of the Academy of Management. 2002.
8. Elected to serve as Co-Chair of Internationalization Team of the Organizations and the Natural Environment Group of the Academy of Management. 2001-2002.
9. Director, Student International Discussion Group, Duke University's Nicholas School of the Environment, 1996-2000. Responsible for fundraising more than \$50,000 from sources outside the University. Administered fellowship program for international summer research that provided about \$35,000 in seed grants to more than 25 students.
10. Co-editor of Student's Newspaper. INCAE Business School, Costa Rica. 1993-94
11. Founding Member of Guatemala National University's Chemistry Students Organization, 1988.

PROFESSIONAL AFFILIATIONS:

1. Academy of Management
2. Association of Public Policy Analysis and Management
3. Policy Sciences Society

MEDIA CITATIONS OF MY RESEARCH

A. The New York Times:

1. Johnson, K. 2004. Of Growing Interest: How Green Is My Mountain? *The New York Times*, Sunday, November 14, 2004, D3.

B. The Washington Post:

1. Kern, R. 2013. How Green Is My Corporation? Businesses clamor for MBA grads with sustainable skills. Washington Post's Express Magazine. Page E3. March 11, 2013.

B. The Los Angeles Times:

1. Durringg, C. 2004. Ski resorts not so green. *The Los Angeles Times*, August 31, 2004.

C. National Public Radio:

- 1 Fereca, J. 2006. Wal-Mart Into Organics. *National Public Radio, Here on Earth*: Interview. May 20, 2006 Saturday

D. MIT Technology Review

1. Ashbrand, D. 2004. The slippery slope of voluntary environmentalism. *MIT Technology Review*, September 8, 2004.

E. The Denver Post and The Rocky Mountains News:

1. Dunn, J. 2006. Study: Going "green" and slippery slope. *The Denver Post*, Tuesday, July 11, 2006. Business section front page.
2. Erickson, J. 2005. Skiing green on Colorado's slopes. *The Rocky Mountains News*, March 19, 2005.
3. The Denver Post Editorial. 2004. Ski "green" policies genuine? *The Denver Post*, Saturday, September 4, 2004 Editorial, page. 15C.
4. Blevins, J. 2004. It is not easy being green. *The Denver Post*, Monday, August 30, 2004. Business section front page.
5. Blevins, J. 2004. Study pans ski areas' green effort. *The Denver Post*, Wednesday, August 25, 2004. Business section front page.

F. Other news media outlets

1. Eldred, S. 2013. Skiing on Garbage to Help Green Ski Season. Discovery News. Nov. 19, 2013. <http://news.discovery.com/adventure/outdoor-activities/is-it-really-possible-to-ski-green-131119>
2. Vargas, M. 2007. Environmental protection is fundamental for business competitiveness. *Costa Sur*, Year 3, No. 12: March-April 2007. (Story published in Spanish in Guatemala).
3. Pacheco, M. 2006. A lover of nature and science. *Siglo XXI*, Monday, August 28, 2006. (story published in Spanish in Guatemala).
4. Calito, I. 2006. Scientists wish to work in the Country. *Prensa Libre*, Tuesday, July 25, 2006. (story published in Spanish in Guatemala).
5. Propson, D. 2006. How green is my hotel? *Travel & Leisure*, August, 2006, page 146-47
6. Rodebaugh, D. Evaluation: Ski areas not so green. *The Durango Herald*, July 20, 2006.
7. Mangu-Ward, K. 2006. The age of corporate environmentalism. *The Reason online*, February 2006.
8. Berwyn, B. 2006. Ski areas' 'green' image not backed by action. *International Ecotourism Society Newsletter*, Issue 1, 2006.
9. Honey, M. 2006. Green on white: Reforming ski tourism. *International Ecotourism Society Newsletter*, Issue 1, 2006.
10. Blaine, J. 2005. Real greening or just PR? *Forest Magazine*, winter 2005: 8-9.
11. Lowy, J. 2005. New angles on the environment. *Congressional Quarterly Weekly*, April 30, 2005.
12. Johnson, K. 2004. Skiing green: Environment-friendly resorts – or are they-? *Seattle Post-Intelligencer*, Thursday, November 11, 2004.
13. Dorsey, J. 2004. Debunking the SACC scorecard. *National Ski Areas Association Journal*, October-November 2004: 11-13.
14. The Green Business Letter. 2004. Is ski industry 'sustainability' a snow job? *The Green Business Letter*, September, 2004.

15. The Rutland Herald. 2004. Ski industry's 'green' record questioned. *The Rutland Herald*, Vermont, Aug 25, 2004.
16. The Daily Herald. 2004. Report blasts ski industry's environmental efforts. *The Daily Herald*, Thursday, August 26, 2004.
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18. Hooper, T. 2004. Ski critics give Aspen credit where credit is due. *Aspen Daily News*, Monday, August 30, 2004.
19. D'Ambrosio, D. 2004. Ski industry's care for the land poor, study says. *The Durango Herald*, Monday, August 30, 2004.
20. Blevins, J. 2004. Ski industry's 'green' claims questioned. *The Salt Lake Tribune*, Monday, August 30, 2004.
21. The Associated Press. 2004. Report blasts ski industry's environmental efforts. *The Boston Globe*, Monday, August 30, 2004.
22. The Albuquerque Journal. 2004. Skiing Industry Takes Heat. *The Albuquerque Journal*, Thursday, August 26, 2004
23. Local CBSNews: Denver. 2004. Ski slopes' enviro rules slipping. *CBS News*, August 25, 2004.