Graduate Employment Survey Report
Elliott School of International Affairs
Graduate Student Career Development
The George Washington University

December 2010-August 2011
Graduate Employment Survey Report
### Total Graduates

- **Employed** 319 (91%)
- **Further Education/Research** 15 (4%)
- **Currently looking** 18 (5%)

### Employment by Sector

<table>
<thead>
<tr>
<th>Sector</th>
<th>#</th>
<th>% of Employed</th>
<th>Average Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-Profit</td>
<td>114</td>
<td>36%</td>
<td>$40,000-$50,000</td>
</tr>
<tr>
<td>Private</td>
<td>90</td>
<td>28%</td>
<td>$57,000-$67,000</td>
</tr>
<tr>
<td>Public</td>
<td>114</td>
<td>36%</td>
<td>$50,000-$60,000</td>
</tr>
<tr>
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<td>1</td>
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</tbody>
</table>

### Sector Breakdown

<table>
<thead>
<tr>
<th>Sector</th>
<th>#</th>
<th>% of Respondents</th>
<th>Average Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Non-Profit Sector</strong></td>
<td>114</td>
<td>36%</td>
<td>$40,000-$50,000</td>
</tr>
<tr>
<td>Conflict Resolution/Human Rights</td>
<td>10</td>
<td>9%</td>
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</tr>
<tr>
<td>Development Assistance</td>
<td>34</td>
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<td>$40,000-$50,000</td>
</tr>
<tr>
<td>Foundations/ Professional/Trade Assoc.</td>
<td>11</td>
<td>10%</td>
<td>$45,000-$55,000</td>
</tr>
<tr>
<td>Public Interest /Research /Think Tanks</td>
<td>30</td>
<td>26%</td>
<td>$41,000-$51,000</td>
</tr>
<tr>
<td>University/Education</td>
<td>13</td>
<td>11%</td>
<td>$30,000-$40,000</td>
</tr>
<tr>
<td>Other</td>
<td>16</td>
<td>14%</td>
<td>$40,000-$50,000</td>
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</table>

### Average Salary

- **Private Sector** 90 (28%) $57,000-$67,000
- **Public Sector** 114 (36%) $50,000-$60,000
- **Total** 319 (100%) $40,000-$50,000

### Source of Job

<table>
<thead>
<tr>
<th>New Job Since Graduation</th>
<th>#</th>
<th>% of Respondents</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>319</td>
<td>100%</td>
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</table>

### Years of Work Experience Prior to Elliott School

- **None** 60 (17%)
- **1 to 3 Years** 180 (51%)
- **4 to 6 Years** 75 (21%)
- **7 to 10 Years** 24 (7%)
- **11 to 15 Years** 5 (1%)
- **More than 16 years** 8 (2%)

### Average Salary

- **Foreign Government** 5 (4%) $40,000-$50,000
- **Multilateral Organizations** 19 (17%) $50,000-$60,000
- **State/Local Government** 2 (2%) N/A
- **U.S. Government** 76 (67%) $55,000-$65,000
- **U.S. Military** 5 (4%) $70,000-$80,000
- **Other** 7 (6%) $60,000-$70,000

### Total 352 (100%)
<table>
<thead>
<tr>
<th>Degree</th>
<th>Total</th>
<th>Percentage</th>
<th>Avg Salary Range</th>
<th>Degree Employment Data</th>
<th>Total</th>
<th>Percentage</th>
<th>Avg Salary Range</th>
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<tbody>
<tr>
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<td>314</td>
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<td>$49,000-$59,000</td>
<td>Certificate</td>
<td>5</td>
<td></td>
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</tr>
<tr>
<td>MIPP</td>
<td>16</td>
<td>5%</td>
<td>$72,000-$82,000</td>
<td>Non-Profit</td>
<td>0</td>
<td>0%</td>
<td>N/A**</td>
</tr>
<tr>
<td>MIS</td>
<td>4</td>
<td>1%</td>
<td>$50,000-$60,000</td>
<td>Private</td>
<td>1</td>
<td>20%</td>
<td>N/A**</td>
</tr>
<tr>
<td>MA/MBA</td>
<td>7</td>
<td>2%</td>
<td>$70,000-$80,000</td>
<td>Public</td>
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<td>60%</td>
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</tr>
<tr>
<td>MA/MPH</td>
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<tr>
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<td>N/A**</td>
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<table>
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<th>Degree</th>
<th>Total</th>
<th>Percentage</th>
<th>Avg Salary Range</th>
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<tr>
<td>MA</td>
<td>314</td>
<td>33%</td>
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<td>75%</td>
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<tr>
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<td>81</td>
<td>26%</td>
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<td>Private</td>
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<tr>
<td>Public</td>
<td>97</td>
<td>31%</td>
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<td>25%</td>
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<tr>
<td>Further Education</td>
<td>13</td>
<td>4%</td>
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<td>Further Education</td>
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<td>0%</td>
<td>N/A**</td>
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<tr>
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<td>17</td>
<td>5%</td>
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<td>0%</td>
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<tr>
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<td>0%</td>
<td>N/A</td>
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<table>
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<tr>
<th>Int'l Policy &amp; Practice (MIPP)</th>
<th>16</th>
<th>Percentage</th>
<th>$72,000-$82,000</th>
<th>MA/MPH</th>
<th>4</th>
<th>Percentage</th>
<th>N/A**</th>
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<tbody>
<tr>
<td>Non-Profit</td>
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<td>25%</td>
<td>$60,000-$70,000</td>
<td>Non-Profit</td>
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<td>50%</td>
<td>N/A**</td>
</tr>
<tr>
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<td>N/A**</td>
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<td>0%</td>
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<tr>
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<table>
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<tr>
<th>MA/MBA Program</th>
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<th>MIS</th>
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<tbody>
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<td>14%</td>
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<tr>
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<td>43%</td>
<td>$70,000-$80,000</td>
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<td>50%</td>
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<td>Public</td>
<td>3</td>
<td>43%</td>
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<td>50%</td>
<td>$50,000-$60,000</td>
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<td>0%</td>
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<td>0%</td>
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<tr>
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<td>N/A</td>
<td>Currently Looking</td>
<td>0</td>
<td>0%</td>
<td>N/A**</td>
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N/A** Information not provided
<table>
<thead>
<tr>
<th>Program</th>
<th>Total</th>
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<th>Avg Salary Range</th>
<th>Program</th>
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<tbody>
<tr>
<td>Asian Studies</td>
<td>12</td>
<td>3%</td>
<td>$50,000-$60,000</td>
<td>Int’l Trade &amp; Investment Policy</td>
<td>26</td>
<td>7%</td>
<td>$58,000 - $68,000</td>
</tr>
<tr>
<td>European &amp; Eurasian Studies</td>
<td>10</td>
<td>3%</td>
<td>$42,000-$52,000</td>
<td>Latin Amer. &amp; Hem. Studies</td>
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<td>$52,000 - $62,000</td>
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<td>International Affairs</td>
<td>150</td>
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<td>$48,000 - $58,000</td>
<td>Int’l Sci &amp; Tech Policy</td>
<td>18</td>
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<tr>
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<td>16</td>
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<td>International Studies</td>
<td>6</td>
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<tr>
<td>Global Communications</td>
<td>16</td>
<td>5%</td>
<td>$57,000 - $67,000</td>
<td>Middle East Studies</td>
<td>11</td>
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<table>
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<th>Program Employment Data</th>
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<tr>
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<tr>
<td><strong>International Affairs</strong></td>
<td>150</td>
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<td><strong>Latin Amer. &amp; Hem. Studies</strong></td>
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<tr>
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<td>21%</td>
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<td>27%</td>
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<td></td>
<td>Currently Looking</td>
<td>0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td><strong>Security Policy Studies</strong></td>
<td>41</td>
<td>29%</td>
<td>$54,000 - $64,000</td>
<td><strong>International Policy &amp; Practice</strong></td>
<td>16</td>
<td>25%</td>
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<td>29%</td>
<td>$40,000-$50,000</td>
<td>Non-Profit</td>
<td>0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>Private</td>
<td>10</td>
<td>24%</td>
<td>$65,000-$73,000</td>
<td>Private</td>
<td>2</td>
<td>33%</td>
<td></td>
</tr>
<tr>
<td>Public</td>
<td>17</td>
<td>42%</td>
<td>$50,000 - $60,000</td>
<td>Public</td>
<td>3</td>
<td>50%</td>
<td>$50,000-$60,000</td>
</tr>
<tr>
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<td>1</td>
<td>2%</td>
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<td>Further Education</td>
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<td></td>
</tr>
<tr>
<td>Currently Looking</td>
<td>1</td>
<td>2%</td>
<td></td>
<td>Currently Looking</td>
<td>1</td>
<td>17%</td>
<td></td>
</tr>
<tr>
<td><strong>Middle Eastern Studies</strong></td>
<td>11</td>
<td>29%</td>
<td>$54,000 - $64,000</td>
<td><strong>Global Communications</strong></td>
<td>16</td>
<td>19%</td>
<td>$57,000 - $67,000</td>
</tr>
<tr>
<td>Non-Profit</td>
<td>1</td>
<td>9%</td>
<td>N/A**</td>
<td>Non-Profit</td>
<td>3</td>
<td>19%</td>
<td>$40,000-$50,000</td>
</tr>
<tr>
<td>Private</td>
<td>1</td>
<td>9%</td>
<td>$58,000-$68,000</td>
<td>Private</td>
<td>7</td>
<td>44%</td>
<td>$50,000-$60,000</td>
</tr>
<tr>
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<td>6</td>
<td>55%</td>
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<td>Public</td>
<td>4</td>
<td>25%</td>
<td>$70,000-$80,000</td>
</tr>
<tr>
<td>Further Education</td>
<td>2</td>
<td>18%</td>
<td></td>
<td>Further Education</td>
<td>2</td>
<td>12%</td>
<td></td>
</tr>
<tr>
<td>Currently Looking</td>
<td>1</td>
<td>9%</td>
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<td>0%</td>
<td></td>
</tr>
</tbody>
</table>

N/A** Information not provided
Employment Status Information

- Employed: 91%
- Currently Looking: 5%
- Further Education: 4%
- Not Specified: 1%

Employment by Sector

- Non-Profit: 36%
- Private: 28%
- Public: 36%
- Not Specified: 1%
Non-Profit Sector

- Development Assistance: 30%
- Public Interest/Research/Think Tanks: 26%
- Foundations/Professional/Trade Assoc: 10%
- Conflict Resolution/Human Rights: 9%
- Other: 14%
- University/Education: 11%

Private Sector

- Consulting/Government Contracting: 63%
- Aerospace/Technology: 7%
- Other: 12%
- Financial Services/Trade: 7%
- Law: 2%
- Health Care: 1%
- Media: 8%
### Comparative Analysis of Data over Time in Select Categories

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Total # of Graduates</td>
<td># of Grads</td>
<td>Percentage</td>
<td># of Grads</td>
</tr>
<tr>
<td>Employment Totals</td>
<td># of Responses</td>
<td>Percentage</td>
<td># of Responses</td>
</tr>
<tr>
<td>Employment by Sector</td>
<td># of Grads</td>
<td>Percentage</td>
<td>Avg. Salary</td>
</tr>
<tr>
<td>Years of Experience</td>
<td># of Grads</td>
<td>Percentage</td>
<td># of Grads</td>
</tr>
</tbody>
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### Comparative Analysis of Data over Time in Select Categories

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</thead>
<tbody>
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<td>Total # of Graduates</td>
<td># of Grads</td>
<td>Percentage</td>
<td># of Grads</td>
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<tr>
<td>Non-Responses</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
</tr>
<tr>
<td>Responses</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
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<tr>
<td>Employment Totals</td>
<td># of Responses</td>
<td>Percentage</td>
<td># of Responses</td>
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<tr>
<td>Further Education</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
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<tr>
<td>Employment by Sector</td>
<td># of Grads</td>
<td>Percentage</td>
<td>Avg. Salary</td>
</tr>
<tr>
<td>Non-Profit</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
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<td>Years of Experience</td>
<td># of Grads</td>
<td>Percentage</td>
<td># of Grads</td>
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<td>None</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
</tr>
<tr>
<td>1 to 3 Years</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
</tr>
<tr>
<td>4 to 6 Years</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
</tr>
<tr>
<td>7 to 10 Years</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
</tr>
<tr>
<td>11 to 15 Years</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
</tr>
<tr>
<td>More than 16 years</td>
<td>2008-2009</td>
<td>2009-2010</td>
<td>2010-2011</td>
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<tr>
<td>Organizations Where December 2010-August 2011 Graduates Work</td>
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<td>Asian Studies Information Affairs (Cont.) International Affairs (Cont.)</td>
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<tr>
<td>The Institute on Religion and Public Policy Communications Associate, IREX Program Analyst, US Dept. of Defense</td>
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<tr>
<td>Asia Program Assistant, DoD Communications Officer, Fundación Capital Program Assistant, American Councils for International Education</td>
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<td></td>
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</tr>
<tr>
<td>Education Consultant, The Cambridge Institute of Intl Education Conflict Resolution Analyst, Applied Memetics, LLC Program Assistant, Center for National Security Studies</td>
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<tr>
<td>Foreign Affairs Officer, U.S. Department of State Consultant, Agriculture and Rural Development, The World Bank Program Assistant, Council on Foreign Relations</td>
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<tr>
<td>Program Manager, Meridian International Center Consultant, Deloitte Program Assistant, Woodrow Wilson International Center for Scholars</td>
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<tr>
<td>Research Assistant, Altegra Risk International Consultant, Emerging Markets Private Equity Association (EMPEA) Program Assistant, National Democratic Institute</td>
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<tr>
<td>Researcher, Washington Core Consultant, Energy Sector, Inter-American Development Bank Program Associate, Center for Civil Society &amp; Governance, PHI 360</td>
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</tr>
<tr>
<td>European and Eurasian Studies Program Associate, World Vision Program Associate, CDC Development Solutions</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Assistant Coach, GWU Program Associate, DC Public Schools</td>
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</table>
| Associate Consultant, Central European Initiative Development Consultant, Child Empowerment International 
Program Assistant, Freedom Now Director, Albright Stonebridge Group |
| Consultant, Deloitte Consulting Digital/Media Assistant, United States Institute of Peace Program Assistant, China Research Center of Public Policy |
| Program Assistant, The George Washington University Director, Albright Stonebridge Group Program Assistant, US Department of State |
| Research Associate, Defense Industrial Initiatives Group, CSIS Editor, Fort Hunt Patch Program Assistant, US Department of State |
| Senior Consultant, Booz Allen Hamilton Editor, International Finance Corporation (World Bank Group) Program Specialist, US Department of State |
| Senior Specialist, BAI Inc English to Speakers of Other Languages Teacher, DC Public Schools Project Assistant, East West Center |
| Global Communication Project Assistant, U.S. DOJ Office of Info Affairs Proposed Coordinator, Lutheran World Relief |
| Associate Product Manager, StumbleUpon Executive Assistant, U.S. Department of State |
| Associate, Burson-Marsteller External Relations Officer, International Monetary Fund Public Affairs Officer, U.S. Department of State |
| Associate, The Harbour Group Field Engagement Team Advisor, Department of State Receptionist, Beach Hill Staffing Group |
| Editor, Carnegie Council for Ethics in International Affairs Foreign Affairs Officer, US Department of State Reporting Officer, ACTED (Agency for Technical Cooperation and Development) |
| Foreign Affairs Officer, US Department of State Foreign Service Officer, US Department of State Senior Consultant, US Department of State |
| International Relations Analyst, US Department of Labor Consultant, German Agency for International Cooperation (GIZ) Research Analyst, National Security Reform |
| Program Officer, Institute of International Education (IIE) Graduate Advisor, Gwu, Study Abroad Research Assistant, Atlantic Council |
| Program Officer, US Department of State Holocaust Survivors and Victims Resource Center Assistant, US Holocaust Memorial Museum |
| Research Associate, The Pew Research Center Independent Consultant/Contract Trainer, Polaris Project Program Assistant, German Marshall Fund of the United States |
| Senior Consultant, Booz Allen Hamilton Information Specialist, USAID (Macfadden Institutional Contract) Program Assistant, German Marshall Fund of the United States |
| Strategic Communications Consultant, Booz Allen Hamilton Intelligence Analyst, Government Agency Research Assistant, National Institute for Materials Science |
| Temporary Web Assistant, The Nuclear Threat Initiative Megatrend Analyst, Department of Homeland Security Research Assistant, US Department of State |
| US Government Accountability Office (GAO) Program Assistant, East Asia Center |
| International Affairs Program Assistant, U.S. Department of State Program Assistant, US Department of State |
| Acquisitions/New Business Assistant, Development Alternatives Inc Program Assistant, US Department of State Program Assistant, US Department of State |
| Administrative Assistant, Manpower Program Assistant, US Department of State Program Assistant, US Department of State |
| Administrative Program Assistant, CNA Program Assistant, US Department of State Program Assistant, US Department of State |
| Analyst, Defense Intelligence Agency Investigative Research Analyst, SRA Research Analyst, International Affairs Specialist, NOAA |
| Analyst, DoD Judicial Clerk, US Court of International Trade Research Intern, International Services Advisory (IAS) Group, Inc. |
| Analyst, Government Agency Legal Assistant, Skadden, Arps, Slate, Meagher & Flom LLP Sales Associate, South Moon Under |
| Analyst, Legislative Assistant Legislative Assistant, US House of Representatives Security Intelligence Analyst, Cargill |
| Analyst, US Dept. of Transportation Management Analyst, U.S. Department of State Senior Consultant, Booz Allen Hamilton |
| Analyst, Pro-telligent Manager, Equipment Department, City Sports Senior Policy Advisor, US House of Representatives |
| Assistant Director of Development, Citizens for Global Solutions Ed Program Analyst, US Department of State |
| Assistant in CSR, D2SI - Program Officer, US Department of State |
| Assistant to the Military Advisor, Perm. Mission of Rwanda to the UN Monitoring & Evaluation Project Assistant, NDI Strategic Consulting Intern, Albright Stonebridge Group |
| Associate Analyst, Microfinance Information Exchange, Inc. Multimedia Editor, AFP Training Administrator, International Monetary Fund |
| Associate Case Manager, Kroll Risk & Compliance Solutions Officer, Dept. of Homeland Security Strategic Consulting Intern, Albright Stonebridge Group |
| Associate, Booz Allen Hamilton PMF, Consumer Financial Protection Bureau Training Administrator, International Monetary Fund |
| Associate, Gerson Lehrman Group Oﬃcer, Dept. of Homeland Security Strategic Consulting Intern, Albright Stonebridge Group |
| Associate, Scowcroft Group Partnerships and Communications Consultant, The World Bank Group Training Administrator, International Monetary Fund |
| Business Development Associate Program Analyst, US. Department of State Strategic Consulting Intern, Albright Stonebridge Group |
| Business Manager, Applied Memetics, LLC Program Analyst, US. Department of State Strategic Consulting Intern, Albright Stonebridge Group |
| Business Research Manager, The Right Place Press Secretary, US House of Representatives Strategic Consulting Intern, Albright Stonebridge Group |
| Campus Minster, Plus X High School Program Analyst, Transportation Security Administration Strategic Consulting Intern, Albright Stonebridge Group |
| CEO, Pagoda LLC Program Analyst, Transportation Security Administration Strategic Consulting Intern, Albright Stonebridge Group |
| Elliott School of International Affairs Program Analyst, US. Department of State Strategic Consulting Intern, Albright Stonebridge Group |
| Organizations Where December 2010-August 2011 Graduates Work Program Analyst, US. Department of State Strategic Consulting Intern, Albright Stonebridge Group |
| IREX Administrative Assistant, IREX Administrative Assistant, IREX |
| Associate Producer, Maryland Public Television Administrative Assistant, IREX |
| Associate Program Manager, East Africa, Population Services International Administrative Assistant, IREX |
| Associate, Chemicons International Inc. Administrations Assistant, IREX |
| Associate, New Business Development, Chemicons International Administrative Assistant, IREX |
| Associate, The SEEP Network Administrative Assistant, IREX |
## Years of Work Experience Prior to Attending the Elliott School of All Grads

**Total responses**

<table>
<thead>
<tr>
<th>Experience</th>
<th>Number</th>
<th>%</th>
<th>Avg. Salary</th>
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<tbody>
<tr>
<td>None</td>
<td>60</td>
<td>17%</td>
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<tr>
<td>Employed</td>
<td>46</td>
<td>77%</td>
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<tr>
<td>Further Ed</td>
<td>5</td>
<td>8%</td>
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</tr>
<tr>
<td>Still looking</td>
<td>9</td>
<td>15%</td>
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<table>
<thead>
<tr>
<th>Experience</th>
<th>Number</th>
<th>%</th>
<th>Avg. Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>7-10 Years</td>
<td>24</td>
<td>7%</td>
<td></td>
</tr>
<tr>
<td>Employed</td>
<td>23</td>
<td>96%</td>
<td>$70,000-$80,000</td>
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<tr>
<td>Further Ed</td>
<td>0</td>
<td>0%</td>
<td>N/A</td>
</tr>
<tr>
<td>Still looking</td>
<td>1</td>
<td>4%</td>
<td>N/A</td>
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</table>

<table>
<thead>
<tr>
<th>Experience</th>
<th>Number</th>
<th>%</th>
<th>Avg. Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-3 years</td>
<td>180</td>
<td>51%</td>
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</tr>
<tr>
<td>Employed</td>
<td>168</td>
<td>93%</td>
<td>$50,000-$60,000</td>
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<tr>
<td>Further Ed</td>
<td>5</td>
<td>3%</td>
<td>N/A</td>
</tr>
<tr>
<td>Still looking</td>
<td>7</td>
<td>4%</td>
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<table>
<thead>
<tr>
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<th>Number</th>
<th>%</th>
<th>Avg. Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>11-15 Years</td>
<td>5</td>
<td>1%</td>
<td></td>
</tr>
<tr>
<td>Employed</td>
<td>4</td>
<td>80%</td>
<td>$73,000-$83,000</td>
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<tr>
<td>Further Ed</td>
<td>1</td>
<td>20%</td>
<td>N/A</td>
</tr>
<tr>
<td>Still looking</td>
<td>0</td>
<td>0%</td>
<td>N/A</td>
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</tbody>
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<thead>
<tr>
<th>Experience</th>
<th>Number</th>
<th>%</th>
<th>Avg. Salary</th>
</tr>
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<tbody>
<tr>
<td>4-6 Years</td>
<td>75</td>
<td>21%</td>
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</tr>
<tr>
<td>Employed</td>
<td>72</td>
<td>96%</td>
<td>$54,000-$64,000</td>
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<tr>
<td>Further Ed</td>
<td>3</td>
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<td>N/A</td>
</tr>
<tr>
<td>Still looking</td>
<td>0</td>
<td>0%</td>
<td>N/A</td>
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<thead>
<tr>
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<th>Number</th>
<th>%</th>
<th>Avg. Salary</th>
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<tbody>
<tr>
<td>More than 16 Years</td>
<td>8</td>
<td>2%</td>
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<tr>
<td>Employed</td>
<td>6</td>
<td>75%</td>
<td>$80,000-$90,000</td>
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<td>13%</td>
<td>N/A</td>
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<tr>
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<td>13%</td>
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